

3Q/61st Term (2023)
Financial Results
〔Supplementary Data〕

1. Orders received (non-consolidated)

(1) Monthly Orders Received

(JPY Million, rounded down to the nearest million, %)

item month	Our Company						consulting engineering (50 companies)※					
	2021		2022		2023		2021		2022		2023	
	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY
Jan.	1,751	-11.5	2,601	48.5	2,468	-5.1	23,114	-26.4	22,956	-0.7	22,746	-0.9
Feb.	3,040	25.8	3,489	14.8	3,166	-9.3	31,677	-0.3	32,633	3.0	38,771	18.8
Mar.	8,217	17.1	9,676	17.7	11,106	14.8	73,620	22.2	75,636	2.7	81,481	7.7
Apr.	8,519	10.4	8,931	4.8	9,851	10.3	105,784	8.1	86,832	-17.9	89,173	2.7
May	4,980	72.0	4,927	-1.1	4,571	-7.2	46,104	-1.8	49,640	7.7	54,842	10.5
Jun.	6,182	7.3	5,118	-17.2	5,562	8.7	79,311	4.5	74,485	-6.1	77,547	4.1
Jul.	5,394	16.6	4,287	-20.5	4,279	-0.2	63,279	-6.9	63,407	0.2	70,025	10.4
Aug.	3,620	-11.7	3,476	-4	3,615	4.0	53,518	0.0	51,127	-4.5	62,736	22.7
Sept.	4,134	15.3	2,892	-30	3,603	24.6	51,477	-7.5	52,860	2.7	54,777	3.6
Oct.	2,566	-23.3	1,970	-23.2			37,358	-20	40,218	7.7		
Nov.	1,900	6.8	1,631	-14.2			30,885	-1.2	31,772	2.9		
Dec.	3,123	172.1	2,222	-28.8			33,924	7.0	35,675	5.2		

(※Note) Source : "Dynamic Survey of Construction-Related Industries, etc. (50 construction consultant companies)" published Ministry of Land, Infrastructure, Transport and Tourism

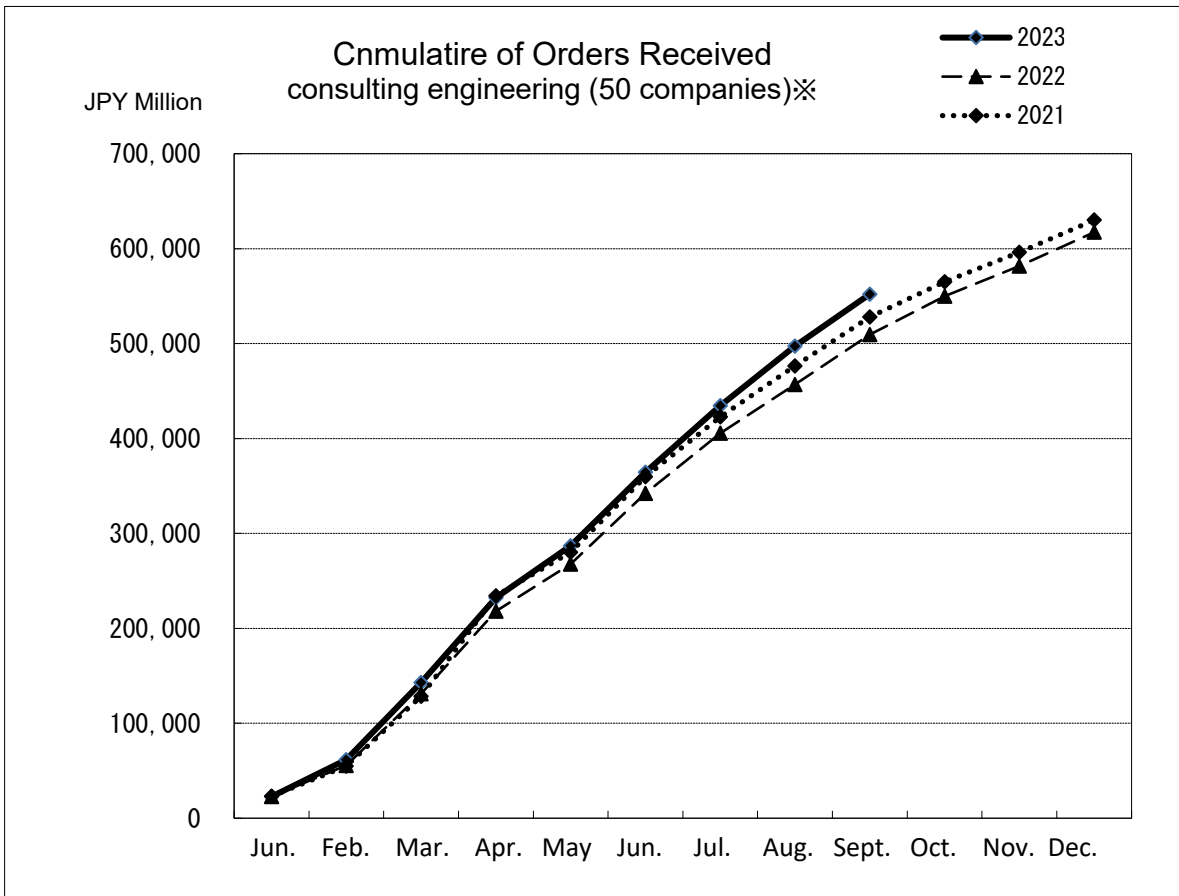
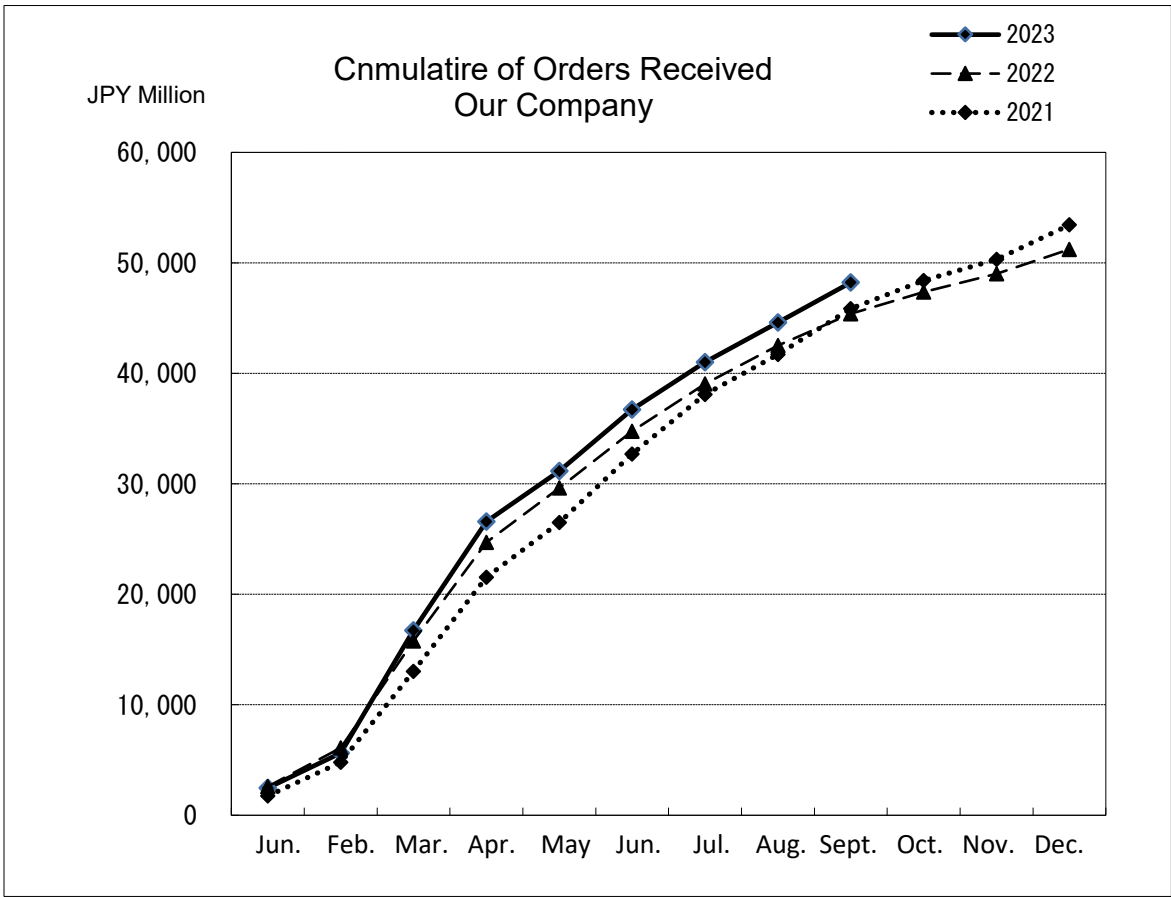
(2) Cumulative of Orders Received

(JPY Million, rounded down to the nearest million, %)

item month	Our Company						consulting engineering (50 companies)※					
	2021		2022		2023		2021		2022		2023	
	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY
Jan.	1,751	-11.5	2,601	48.5	2,468	-5.1	23,114	-26.4	22,956	-0.7	22,746	-0.9
Feb.	4,792	9.0	6,091	27.1	5,635	-7.5	54,791	-13.3	55,589	1.5	61,517	10.7
Mar.	13,010	14.0	15,767	21.2	16,741	6.2	128,411	4.0	131,225	2.2	142,998	9.0
Apr.	21,529	12.6	24,699	14.7	26,592	7.7	234,195	5.8	218,057	-6.9	232,171	6.5
May	26,509	20.4	29,627	11.8	31,164	5.2	280,299	4.5	267,697	-4.5	287,013	7.2
Jun.	32,692	17.7	34,745	6.3	36,726	5.7	359,610	4.5	342,182	-4.8	364,560	6.5
Jul.	38,087	17.5	39,032	2.5	41,005	5.1	422,889	2.6	405,589	-4.1	434,585	7.1
Aug.	41,708	14.2	42,509	1.9	44,621	5.0	476,407	2.3	456,716	-4.1	497,321	8.9
Sept.	45,843	14.3	45,401	-1	48,224	6.2	527,884	1.3	509,576	-3.5	552,098	8.3
Oct.	48,409	11.4	47,372	-2.1			565,242	-0.5	549,794	-2.7		
Nov.	50,310	11.2	49,003	-2.6			596,127	-0.5	581,566	-2.4		
Dec.	53,433	15.2	51,226	-4.1			630,051	-0.1	617,241	-2		

※Reference : Cumulative of Orders Received (Consolidated)(JPY Million, rounded down to the nearest million, %)

	2021		2022		2023	
	Amount	Change YoY	Amount	Change YoY	Amount	Change YoY
Nine Months (Jan.-Sept.)	67,503	20.4	70,459	4.4	76,831	9.0
Twelve Months (Jan.-Dec.)	84,448	22.2	85,887	1.7		



(※Note) Source : "Dynamic Survey of Construction-Related Industries, etc. (50 consulting engineering companies)" published Ministry of Land, Infrastructure, Transport and Tourism